



PLZ Corp
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July 11, 2022

Dear Valued Customer,

PLZ Corp remains focused on collaborating with its supply partners to help mitigate cost increases. Unfortunately, continued disruptions in global energy markets impact PLZ with increased costs across all our components. These affected areas include raw materials, packaging, freight and labor. These dynamic market conditions significantly impact our business and, subsequently, the cost to manufacture your products.

As a result, PLZ Distribution will implement the following price adjustments for all orders **shipped after August 15, 2022.**

- **Approximate 5-6% per case price adjustment on aerosols, wipes and dispensers**
- **Our bulk items, primarily adhesives and silicones, have incurred much greater cost increases and have been adjusted accordingly.**

Please see our updated Distributor Price Schedule for Camie, Claire and Sprayway branded items. Please also note that we have continued to rationalize low-volume items, and have included the list of recently discontinued products, with recommended substitutes. Those discontinued items are available to purchase until current inventory is depleted.

If you should have any questions, please contact your local PLZ sales representative. We thank you again for your business and continued partnership during this difficult time.

Best Regards,

A handwritten signature in black ink that reads 'Derek Wallace'.

Derek Wallace
Vice President of Sales, Distribution